



The complete
solution for
businesses

 **apolloenergy**
trusted utility management

Introduction



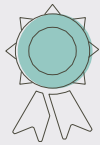
Apollo Energy are customer focused utility consultants providing an extensive range of services that combine innovation with in-depth industry knowledge and value.

We work closely with clients to support their needs in all areas of utility management from procurement and portfolio management to supply and meter installations.

Apollo Energy brings visibility and transparency to a complex sector and, as an independent broker, we can source prices from all eligible suppliers across

the market to find the best value and most appropriate contracts.

As a company, we have spent more than 16 years developing relationships with clients and suppliers and pride ourselves on our friendly ethos and approach that frees up our customers' time and supports their needs.



TRUSTED utility
management
consultants

Independent provider of utility services offering exceptional levels of expertise and support.



COMPLETE
range of utility
services

Delivering electricity, gas and water procurement inclusive of portfolio management and site works alongside Bureau Services, incorporating Bill Validation, online Client Portal, Bespoke Reporting.



EXPERIENCED
& customer
focused team

Skilled, experienced and highly motivated teams providing dedicated account management using bespoke software.

Apollo Energy is a founding member of the Utilities Intermediary Association, dedicated to raising standards and forging long lasting client partnerships.

Procurement



Gas, electricity and water are essential commodities that can come at varying costs depending on a range of factors.

Apollo Energy's experienced team of specialists can handle all elements of the procurement process to ensure you select the best value and most appropriate contract for your business.

Our independent status means that we can source prices from across the market place without being tied to any particular supplier for both fixed and flexible contracts.

Full account & portfolio management is key to us delivering the complete service to clients, ensuring they are only billed for utility use across their active sites

We provide access to daily market analysis via our website so clients are kept fully informed on market trends & developments.

We also advise on relevant legislation and technicalities including new charges and levies which affect clients – providing timely newsheets ensuring clients are fully informed at all times.

Understanding the varying contract structures available is essential to ensuring clients budget expectations are matched as closely as possible.



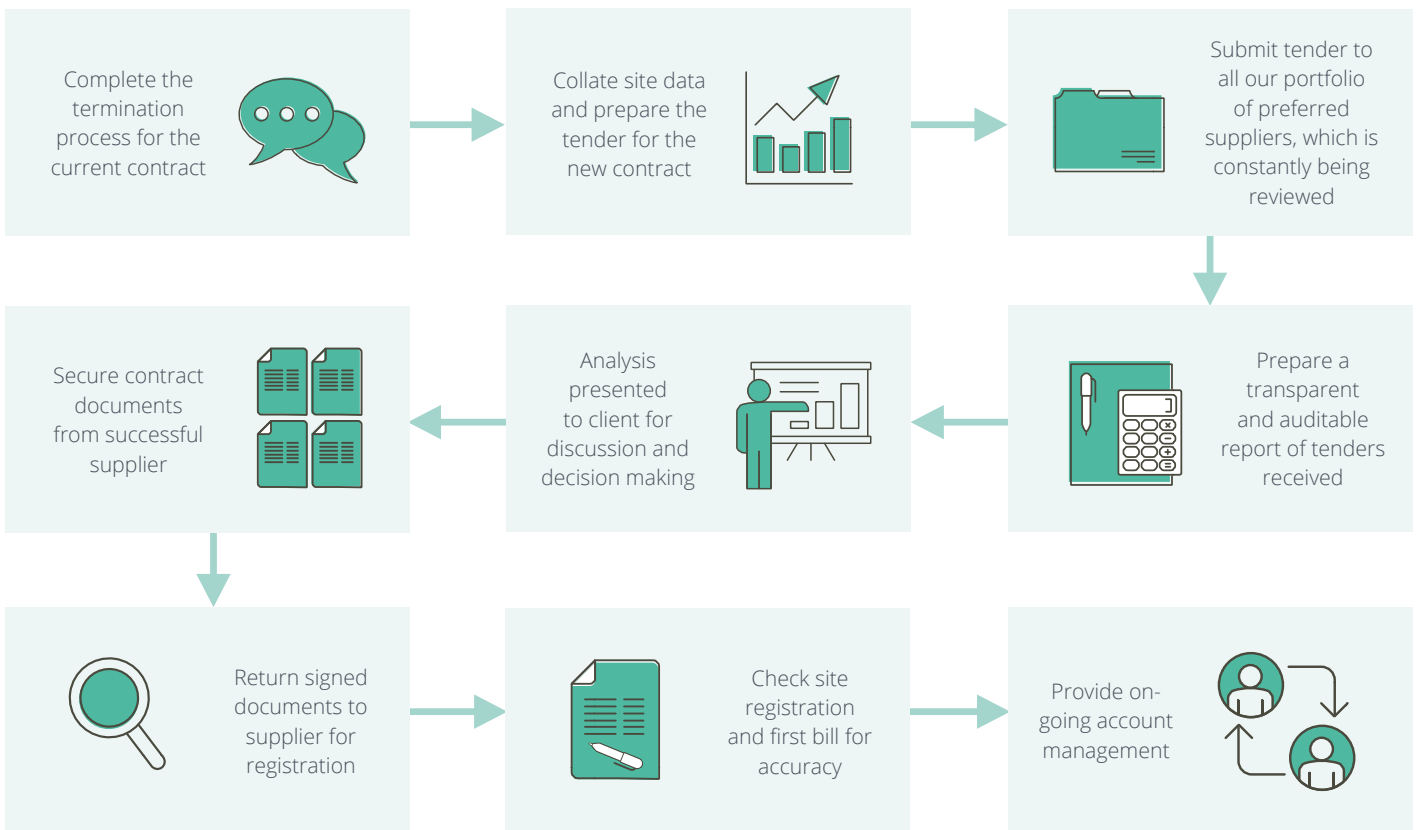
EU COMPLIANT whilst remaining competitive

Apollo Energy is also one of the few utility consultants to operate an EU compliant framework for public and housing sector clients so they can secure competitive market analysis while remaining compliant.

Procurement



Procurement Process



The costs for our procurement services are usually covered by the commission we receive from the supplier, which is included in the charges the client pays to the supplier. However, should clients wish to pay for services direct to us this can also be accommodated.

The introduction of new non-energy charges can be a complex area and needs to be correctly analysed to understand the true cost of the contract.

Bureau Services



Apollo Energy provides a full range of Bureau Services to help companies manage all aspects of utility management.

Bill Validation

Our bespoke bill validation service ensures you are only billed for the energy that you use & at the rates that have been agreed on the contract. It also provides a great tool to assist with the monitoring of energy efficiency.

Suppliers can make mistakes in their invoicing and our Bill Validation service re-calculates every single element of the invoice to ensure errors are highlighted and challenged.



Key Components Checked

- ✓ All contract rates
- ✓ Meter serial matches
- ✓ Meter read inconsistencies
- ✓ Usage tolerances
- ✓ VAT checks
- ✓ CCL check and CCL exemptions
- ✓ Sites billing after COT or contract
- ✓ Excess supply capacity notifications
- ✓ Half-hourly data versus billed usage

Our interactive dashboard provides high level & detailed analysis of each invoice & is often used by energy managers to highlight sites which need investigation for excessive energy use & supplies that have exceeded their authorised supply capacity (ASC).

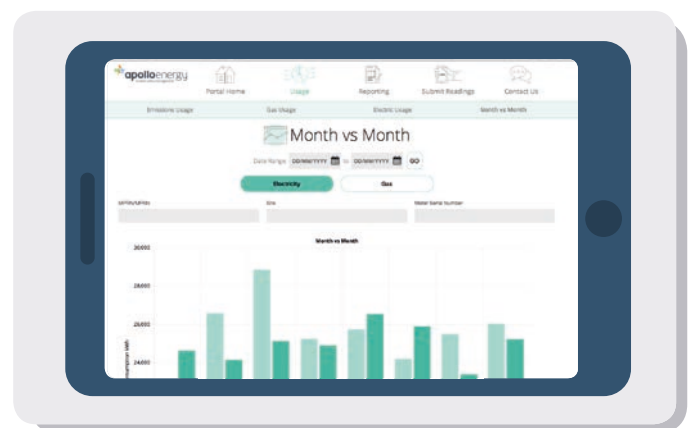
Bureau Services



Client Portal

Apollo Energy's bespoke online Client Portal offers clients a wide range of services and tools to manage energy usage and save money.

Accessible 24-hours a day, it provides detailed reports to monitor billed consumption, emissions and meter readings as well as manage VAT, CO₂ and CCL units. Providing detailed tracking of expenditure, it acts as a central hub to identify trends and monitor peaks to prevent wasted energy.



Whether clients are interested in energy usage, costs or emissions, our client portal will provide easily accessible data for viewing on screen or via export to pdf or csv. There is no limit to users ensuring all areas of your business can benefit.

Bureau Services

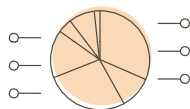


Bespoke Reporting

Apollo Energy supports companies with a complete bespoke reporting suite.

We work closely with clients to provide detailed reports according to a wide variety of requirements & frequencies.

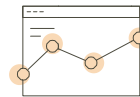
Our team can provide one off, monthly or quarterly reports depending on each client's specific needs. If the raw data is available we can generate any reports required.



Budgeting



Energy Data Analysis



Bespoke Reporting Suite



Landlord Vacant Tenant Management

Tenant Management & Landlord Recharge

We work closely with commercial & social landlords to provide change of tenancy and landlord recharge services for let and vacant properties.

This service ensures landlords accounts are managed efficiently & provides landlords with low cost daily charges while their properties are not occupied

The service also provides incoming tenants with all the information required to set up their new accounts as soon as they take occupation.

Our Landlord Recharge services help landlords manage their cash flow for tenants' utility usage. We install smart meters to the main and sub meters and extract the metered data to provide landlords with invoices so they can bill their tenants. Providing monthly/quarterly billing ensures landlords' cash flows are effectively managed.

Site Works

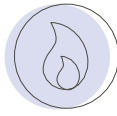


Working across a wide variety of sectors including retail, housing, manufacturing and leisure, Apollo Energy has significant experience in managing all elements of utility site works.

From arranging supplies to metering and go-live, we manage clients' requirements for new services, relocations, meter installations or site clearance for demolition ensuring works are completed on time and within budget.



Electricity Services



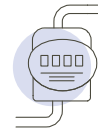
Gas Services



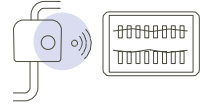
Water Services



Telecoms Services



Metering



Gas Data Loggers

Obtaining new supplies & meters can be a complex & time consuming process. A key delivery on projects is also ensuring that the cost of the energy used is at the most competitive price. We arrange the most competitive supplier & meter operator contracts for you. With in-depth knowledge of

the sectors, we liaise with distribution networks, suppliers and meter operators overseeing the installation of cables, pipes and meters as well as liaising closely with clients and project managers ensuring projects are delivered on time.



Why use Apollo Energy?



- ✓ Integrated service for all energy needs
- ✓ Customer focused and friendly approach
- ✓ Totally Independent
- ✓ Delivers best value contracts
- ✓ Excellent industry knowledge
- ✓ Market leading client portal
- ✓ Access to our daily market analysis
- ✓ EU compliant framework

What our Clients Say



We chose Apollo Energy following a comprehensive assessment of alternative options on the market. We have been very pleased with the personalised service which has been both effective and tailored to our organisational needs. Apollo Energy has always dealt with enquiries efficiently and have gone out of their way to assist us with both ad-hoc queries and long-term requirements.

Transport for Greater Manchester



We have worked with Apollo Energy for several years, Eddie and the team are great to work with, extremely helpful and dedicated to the company. They have always provided a high quality service across our group, responding to any requests for information in an efficient and timely manner.

Progress Housing



We have worked with Apollo Energy since 2006 and they have helped us rationalise our utility contracts and ensured we are on energy contracts that offer us a best value solution. In addition, they have assisted us with the provision of an electricity supply at a new dept and are clearly able to provide a total utility service.

Ainscough Industrial Group



I'm writing on behalf of Transport for Greater Manchester (TFGM) to personally thank the team at Apollo Energy for the utility services that you have provided to TFGM on major projects since 2008. Apollo have played a key role throughout these challenging projects and their commitment, flexible approach and friendly work culture has been recognised by members of our project team as being crucial to the success of the projects - we look forward to continued work with Apollo Energy.

Metrolink Project Director

Contact Us



**For more information
contact us today**

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Visit our website

www.apolloenergy.co.uk

